

NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

CONSISTENT AND PROVEN INVESTMENT STRATEGY

SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process within business services and healthcare services.**

GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America.**

GROWTH STAGE FOCUS

We partner with **profitable, growing companies that are leaders within their markets** and have actionable opportunities **to grow organically and/or through acquisitions.**

COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$5 million to \$25 million at initial investment.**

INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%.** Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years.**

LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

TEAM

Martin Chavez
Managing Partner
mchavez@nms-capital.com

Luis Gonzalez
Senior Partner, Head H/C
lgonzalez@nms-capital.com

Daniel Schwartz
Partner, Head B/S
dschwartz@nms-capital.com

Jonathan Spero
Principal
jspero@nms-capital.com

Colin Durney
Principal
cdurney@nms-capital.com

Kevin Liss
Vice President
kliss@nms-capital.com

Kevin Jordan
Managing Partner
kjordan@nms-capital.com

David Peterson
Partner, H/C
dpeterson@nms-capital.com


Kevin Formica
Managing Director
kformica@nms-capital.com

Jake Kinsley
Principal
jkinsley@nms-capital.com

Julie Jackson
Vice President
jjackson@nms-capital.com

CURRENT PORTFOLIO COMPANIES


BUSINESS SERVICES



AVAAP
IT Services
www.avaap.com



CAPSTONE MECHANICAL
Facility Services & Commercial HVAC
www.cstonemechanical.com




CSL CONSULTING
Engineering Services & Project Management
www.csl-consulting.com




EXO GROUP
Utility/Infrastructure Services & TICC
www.exoinc.com



GRAPETREE MEDICAL STAFFING
Nurse Staffing
www.grapetree.com




LDR SITE SERVICES
Environmental & Managed Waste Services
www.ldrsiteservices.com



NORTHWEST ENVIRONMENTAL
Environmental & Managed Waste Services
www.nwenv.com



TREETWAYS
Facility Services & Vegetation Management
www.treeways.com




TXP ENVIRONMENTAL
Environmental Services & Solid Waste Disposal
www.txpenvironmental.com

HEALTHCARE SERVICES



CORDENTAL GROUP
Physician Practice Management – Dental
www.cordentalgroup.com



CSD
Behavioral Health – Autism Therapy
www.csdautismservices.com




HEALTH & WELLNESS PARTNERS
Pharma Commercialization Services
www.thehwpgroup.com



PEDIATRIC DEVELOPMENTAL SERVICES
Specialty Healthcare Staffing
<https://pdstherapy.com/>



STRIVE MEDICAL
Specialty Healthcare Distribution
www.strivemedical.com



SURPLUS SOLUTIONS
Equipment Lifecycle Management
www.sslc.com



U.S. FOOT & ANKLE SPECIALISTS
Physician Practice Management – Podiatry
www.footandankle-usa.com



VONA CASE MANAGEMENT
Payor Services – Workers’ Comp. Case Mgmt.
www.vonacasemanagement.com