

# NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

## CONSISTENT AND PROVEN INVESTMENT STRATEGY

### SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process within business services and healthcare services.**

### GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America.**

### GROWTH STAGE FOCUS

We partner with **profitable, growing companies that are leaders within their markets** and have actionable opportunities **to grow organically and/or through acquisitions.**

### COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$5 million to \$25 million at initial investment.**

### INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

### OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%.** Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

### INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years.**

### LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

### ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

## SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

## TEAM

### Martin Chavez

Managing Partner  
[mchavez@nms-capital.com](mailto:mchavez@nms-capital.com)

### Luis Gonzalez

Senior Partner, Head H/C  
[lgonzalez@nms-capital.com](mailto:lgonzalez@nms-capital.com)

### David Peterson

Partner, H/C  
[dpeterson@nms-capital.com](mailto:dpeterson@nms-capital.com)

### Jonathan Spero

Principal  
[jspero@nms-capital.com](mailto:jspero@nms-capital.com)

### Colin Durney

Vice President  
[cdurney@nms-capital.com](mailto:cdurney@nms-capital.com)

### Julie Jackson

Vice President  
[jjackson@nms-capital.com](mailto:jjackson@nms-capital.com)

### Kevin Jordan

Managing Partner  
[kjordan@nms-capital.com](mailto:kjordan@nms-capital.com)

### Noel Jeon

Managing Director, Co-Head B/S  
[njeon@nms-capital.com](mailto:njeon@nms-capital.com)

### Daniel Schwartz

Managing Director, Co-Head B/S  
[dschwartz@nms-capital.com](mailto:dschwartz@nms-capital.com)

### Neal Monga

Principal  
[nmonga@nms-capital.com](mailto:nmonga@nms-capital.com)

### Jake Kinsley

Vice President  
[jkinsley@nms-capital.com](mailto:jkinsley@nms-capital.com)

# NMS | CAPITAL

## CURRENT PORTFOLIO COMPANIES

### BUSINESS SERVICES



**AVAAP**  
IT Services  
[www.avaap.com](http://www.avaap.com)



**DCM SERVICES**  
Receivables Management  
[www.dcmservices.com](http://www.dcmservices.com)



**EXO GROUP**  
Utility/Infrastructure Services & TICC  
[www.exoinc.com](http://www.exoinc.com)



**GRAPE TREE MEDICAL STAFFING**  
Nurse Staffing  
[www.grapetree.com](http://www.grapetree.com)



**LDR SITE SERVICES**  
Environmental & Managed Waste Services  
[www.ldrsiteservices.com](http://www.ldrsiteservices.com)



**SAFETY MANAGEMENT GROUP**  
Environment, Health & Safety (EHS) Services  
[www.safetymanagementgroup.com](http://www.safetymanagementgroup.com)



**TEXAS PRIDE DISPOSAL**  
Environmental Services & Solid Waste Disposal  
[www.texaspridedisposal.com](http://www.texaspridedisposal.com)



**TREEWAYS**  
Facility Services & Vegetation Management  
[www.treeways.com](http://www.treeways.com)

### HEALTHCARE SERVICES



**CORDENTAL GROUP**  
Physician Practice Management – Dental  
[www.cordentalgroup.com](http://www.cordentalgroup.com)



**CSD**  
Behavioral Health – Autism Therapy  
[www.csdautismservices.com](http://www.csdautismservices.com)



**DIRECTMED PARTS & SERVICE**  
Medical Equipment Repair & Maintenance  
[www.directmedparts.com](http://www.directmedparts.com)



**FLOURISH  
RESEARCH**

**FLOURISH RESEARCH**  
Clinical Research Site Operator  
[www.flourishresearch.com](http://www.flourishresearch.com)



**HEALTH & WELLNESS PARTNERS**  
Pharma Commercialization Services  
[www.thehwpgroup.com](http://www.thehwpgroup.com)



**OMNI OPHTHALMIC MANAGEMENT CONSULTANTS**  
Physician Practice Management – Ophthalmology  
[www.oomc.com](http://www.oomc.com)



**STRIVE MEDICAL**  
Specialty Healthcare Distribution  
[www.strivemedical.com](http://www.strivemedical.com)



**SURPLUS SOLUTIONS**  
Equipment Lifecycle Management  
[www.sslc.com](http://www.sslc.com)



**U.S. FOOT & ANKLE SPECIALISTS**  
Physician Practice Management – Podiatry  
[www.footandankle-usa.com](http://www.footandankle-usa.com)



**U.S. UROLOGY PARTNERS**  
Physician Practice Management – Urology  
[www.us-uro.com](http://www.us-uro.com)



**VONA CASE MANAGEMENT**  
Payor Services – Workers' Comp. Case Mgmt.  
[www.vonacase.com](http://www.vonacase.com)