

NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

CONSISTENT AND PROVEN INVESTMENT STRATEGY

SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process within business services and healthcare services.**

GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America.**

GROWTH STAGE FOCUS

We partner with **profitable, growing companies that are leaders within their markets** and have actionable opportunities **to grow organically and/or through acquisitions.**

COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$5 million to \$25 million at initial investment.**

INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%.** Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years.**

LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

TEAM

Martin Chavez

Managing Partner
mchavez@nms-capital.com

Luis Gonzalez

Senior Partner, Head H/C
lgonzalez@nms-capital.com

David Peterson

Partner, H/C
dpeterson@nms-capital.com

Jonathan Spero

Principal
jspero@nms-capital.com

Colin Durney

Vice President
cdurney@nms-capital.com

Julie Jackson

Vice President
jjackson@nms-capital.com

Jordan Shenker

Vice President
jshenker@nms-capital.com

Kevin Jordan

Managing Partner
kjordan@nms-capital.com

Noel Jeon

Managing Director, Co-Head B/S
njeon@nms-capital.com

Daniel Schwartz

Managing Director, Co-Head B/S
dschwartz@nms-capital.com

Neal Monga

Principal
nmonga@nms-capital.com

Jake Kinsley

Vice President
jkinsley@nms-capital.com

NMS | CAPITAL

CURRENT PORTFOLIO COMPANIES

BUSINESS SERVICES



AVAAP
IT Services
www.avaap.com



DCM SERVICES
Receivables Management
www.dcmservices.com



EXO GROUP
Utility/Infrastructure Services & TICC
www.exoinc.com



GRAPE TREE MEDICAL STAFFING
Nurse Staffing
www.grapetree.com



LDR SITE SERVICES
Environmental & Managed Waste Services
www.ldrsiteservices.com



SAFETY MANAGEMENT GROUP
Environment, Health & Safety (EHS) Services
www.safetymanagementgroup.com



TEXAS PRIDE DISPOSAL
Environmental Services & Solid Waste Disposal
www.texaspridedisposal.com



TREEWAYS
Facility Services & Vegetation Management
www.treeways.com

HEALTHCARE SERVICES



CORDENTAL GROUP
Physician Practice Management – Dental
www.cordentalgroup.com



CSD
Behavioral Health – Autism Therapy
www.csdautismservices.com



DIRECTMED PARTS & SERVICE
Medical Equipment Repair & Maintenance
www.directmedparts.com



FLOURISH RESEARCH

FLOURISH RESEARCH
Clinical Research Site Operator
www.flourishresearch.com



Health & Wellness
PARTNERS

HEALTH & WELLNESS PARTNERS
Pharma Commercialization Services
www.thehwpgroup.com



OMNI OPHTHALMIC MANAGEMENT CONSULTANTS
Physician Practice Management – Ophthalmology
www.oomc.com



STRIVE MEDICAL
Specialty Healthcare Distribution
www.strivemedical.com



SURPLUS SOLUTIONS
Equipment Lifecycle Management
www.sslc.com



U.S. FOOT & ANKLE SPECIALISTS
Physician Practice Management – Podiatry
www.footandankle-usa.com



U.S. UROLOGY PARTNERS
Physician Practice Management – Urology
www.us-uro.com



VONA CASE MANAGEMENT
Payor Services – Workers' Comp. Case Mgmt.
www.vonacase.com