

NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

CONSISTENT AND PROVEN INVESTMENT STRATEGY

SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process within business services and healthcare services.**

GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America.**

GROWTH STAGE FOCUS

We partner with **profitable, growing companies that are leaders within their markets** and have actionable opportunities to grow organically and/or through acquisitions.

COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$5 million to \$25 million at initial investment.**

INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%.** Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years.**

LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

www.nms-capital.com

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CURRENT PORTFOLIO COMPANIES

BUSINESS SERVICES



AVAAP

IT Services

www.avaap.com



DCM SERVICES

Receivables Management

www.dcmservices.com



EXO GROUP

Utility/Infrastructure Services
Testing, Inspection & Certification

www.exoinc.com



GRAPETREE MEDICAL STAFFING

Staffing
Nurse Staffing

www.grapetree.com



LDR SITE SERVICES

Environmental Services
Managed Waste Services

www.ldrsiteservices.com



SAFETY MANAGEMENT GROUP

Environment, Health & Safety (EHS) Services

www.safetymanagementgroup.com



TEXAS PRIDE DISPOSAL

Environmental Services
Solid Waste Disposal

www.texaspridedisposal.com



TREEWAYS

Utility/Infrastructure Services
Vegetation Management

www.treeways.com

HEALTHCARE SERVICES



CORDENTAL GROUP

Physician Practice Management
Dental

www.cordentalgroup.com



FLOURISH RESEARCH

Clinical Research Site Operator

www.flourishresearch.com



AUTISM SERVICES

CSD

Behavioral Health
Autism Therapy

www.csdautismservices.com



Parts & Service

DIRECTMED PARTS & SERVICE

Medical Equipment Repair & Maintenance

www.directmedparts.com



OMNI OPHTHALMIC MANAGEMENT CONSULTANTS

Physician Practice Management
Ophthalmology

www.oomc.com



STRIVE MEDICAL

Specialty Healthcare Distribution

www.strivemedical.com



SURPLUS SOLUTIONS

Equipment Lifecycle Management

www.sllc.com



U.S. FOOT & ANKLE SPECIALISTS

Physician Practice Management
Podiatry

www.footandankle-usa.com



U.S. UROLOGY PARTNERS

Physician Practice Management
Urology

www.usuropartners.com