

# NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

## CONSISTENT AND PROVEN INVESTMENT STRATEGY

### SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process** within business services and healthcare services.

### GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America**.

### GROWTH STAGE FOCUS

We partner with **profitable, growing companies** that are leaders within their markets and have actionable opportunities to grow organically and/or through acquisitions.

### COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$5 million to \$25 million at initial investment**.

### INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

### OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%**. Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

### INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years**.

### LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

### ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

## SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

[www.nms-capital.com](http://www.nms-capital.com)

## TEAM

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# CURRENT PORTFOLIO COMPANIES

## BUSINESS SERVICES



**AVAAP**  
IT Services  
[www.avaap.com](http://www.avaap.com)



**DCM SERVICES**  
Receivables Management  
[www.dcmservices.com](http://www.dcmservices.com)



**EXO GROUP**  
Utility/Infrastructure Services  
Testing, Inspection & Certification  
[www.exoinc.com](http://www.exoinc.com)



**GRAPETREE MEDICAL STAFFING**  
Staffing  
Nurse Staffing  
[www.grapetree.com](http://www.grapetree.com)



**LDR SITE SERVICES**  
Environmental Services  
[www.ldrsiteservices.com](http://www.ldrsiteservices.com)



**SAFETY MANAGEMENT GROUP**  
Environment, Health & Safety (EHS) Services  
[www.safetymanagementgroup.com](http://www.safetymanagementgroup.com)



**TREEWAYS**  
Utility/Infrastructure Services  
Vegetation Management  
[www.treeways.com](http://www.treeways.com)

## HEALTHCARE SERVICES



**CORDENTAL GROUP**  
Physician Practice Management  
Dental  
[www.cordentalgroup.com](http://www.cordentalgroup.com)



**FLOURISH RESEARCH**  
Clinical Research Site Operator  
[www.flourishresearch.com](http://www.flourishresearch.com)



**CSD**  
Behavioral Health  
Autism Therapy  
[www.csdautismservices.com](http://www.csdautismservices.com)



**DIRECTMED PARTS & SERVICE**  
Medical Equipment Repair & Maintenance  
[www.directmedparts.com](http://www.directmedparts.com)



**OMNI OPHTHALMIC MANAGEMENT CONSULTANTS**  
Physician Practice Management  
Ophthalmology  
[www.oomc.com](http://www.oomc.com)



**STRIVE MEDICAL**  
Specialty Healthcare Distribution  
[www.strivemedical.com](http://www.strivemedical.com)



**U.S. FOOT & ANKLE SPECIALISTS**  
Physician Practice Management  
Podiatry  
[www.footandankle-usa.com](http://www.footandankle-usa.com)



**U.S. UROLOGY PARTNERS**  
Physician Practice Management  
Urology  
[www.usuropartners.com](http://www.usuropartners.com)