

NMS | CAPITAL

NMS Capital is a private investment firm specializing in strategic equity investments of leading middle market companies with an emphasis on sustainable growth trends in both the business services and healthcare services industries. We are partners and stewards focused on helping companies and their owners realize their potential.

CONSISTENT AND PROVEN INVESTMENT STRATEGY

SECTOR FOCUS

Our investment strategy leverages a **growth-focused, theme-driven investment process** within business services and healthcare services.

GEOGRAPHIC FOCUS

NMS focuses on companies headquartered in **North America**.

GROWTH STAGE FOCUS

We partner with **profitable, growing companies** that are leaders within their markets and have actionable opportunities to grow organically and/or through acquisitions.

COMPANY SIZE

Our portfolio companies typically have **EBITDA of \$3 million to \$15 million at initial investment**.

INVESTMENT SIZE

NMS focuses on **equity investments ranging from \$25 million to \$75 million** in privately-held companies with the ability to invest more with co-investments from our limited partners.

OWNERSHIP POSITIONS

We focus on **majority positions ranging from 51-90%**. Day-to-day management of our portfolio companies lies with our executive teams. Our involvement is primarily focused on strategic initiatives.

INVESTMENT PERIOD

We focus on building value strategically over time with investment hold periods **typically averaging 4-6 years**.

LEVERAGE

We believe **conservative levels of debt** allow management teams to focus on growing their businesses. Many of our initial investments are completed with no debt.

ADD-ON ACQUISITIONS

NMS has significant experience supporting our portfolio companies in **acquisition-based growth** strategies.

SIGNIFICANT VALUE CREATION RESOURCES

- » PORTFOLIO OPTIMIZATION GROUP
- » STRATEGIC GROWTH
- » OPERATING EXECUTIVE RESOURCES
- » TALENT AND HUMAN CAPITAL
- » INFORMATION IQ
- » STRATEGIC ACQUISITIONS

TEAM

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CURRENT PORTFOLIO COMPANIES

BUSINESS SERVICES



AVAAP
IT Services
www.avaap.com



DCM SERVICES
Receivables Management
www.dcmservices.com



EXO GROUP
Utility/Infrastructure Services
Testing, Inspection & Certification
www.exoinc.com



GRAPETREE MEDICAL STAFFING
Staffing
Nurse Staffing
www.grapetree.com



LDR SITE SERVICES
Environmental Services
www.ldrsiteservices.com



SAFETY MANAGEMENT GROUP
Environment, Health & Safety (EHS) Services
www.safetymanagementgroup.com



TREEWAYS
Utility/Infrastructure Services
Vegetation Management
www.treeways.com

HEALTHCARE SERVICES



CORDENTAL GROUP
Physician Practice Management
Dental
www.cordentalgroup.com



FLOURISH RESEARCH
Clinical Research Site Operator
www.flourishresearch.com



CSD
Behavioral Health
Autism Therapy
www.csdautismservices.com



DIRECTMED PARTS & SERVICE
Medical Equipment Repair & Maintenance
www.directmedparts.com



OMNI OPHTHALMIC MANAGEMENT CONSULTANTS
Physician Practice Management
Ophthalmology
www.oomc.com



STRIVE MEDICAL
Specialty Healthcare Distribution
www.strivemedical.com



U.S. FOOT & ANKLE SPECIALISTS
Physician Practice Management
Podiatry
www.footandankle-usa.com



U.S. UROLOGY PARTNERS
Physician Practice Management
Urology
www.usuropartners.com